

Financial Results for the 3 Months Ended March 31, 2026

May 11, 2026

SIOS ,Corp.

(Stock Code: 3744 on Standard Market of Tokyo Stock Exchange)



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Consolidated Performance Highlights for Q1 FY2026 ①

Q1 FY2026 took off strongly, with an operating profit of 177 million yen generated, which represented 39.4% of the guidance for annual operating profit for FY2026.

Consolidated
net sales

5,895 million yen 
(up 18.1% YoY)

Consolidated
operating profit

177 million yen 
(Achieved a substantial
159.4% YoY increase)

Percentage to
annual guidance

39.4%
(in operating profit)

The successful implementation of growth strategy for each segment resulted in a year-on-year increase in both net sales and profit in all segments.

Segment ①

Products & Services

Segment profit was **up 29.8%** YoY.

Subscription sales of the Gluegent series of products increased. We offered subscription options for products previously available for perpetual licensing sales.

Segment ②

Consulting & Integration

Segment profit was **up 58.6%** YoY.

Profit of API support services jumped YoY, which contributed to a substantial increase in profit in this segment. We enjoyed robust orders for AI implementation support projects.

Segment ③

Software Sales & Solution

Segment profit was **up 108.2%** YoY.

Our service products based on solutions provided by Elastic N.V., which provide advanced search solutions optimized for corporate AI environments and robust security features, garnered positive feedback from corporate users. This has resulted in a notable increase in net sales and profit in this segment.

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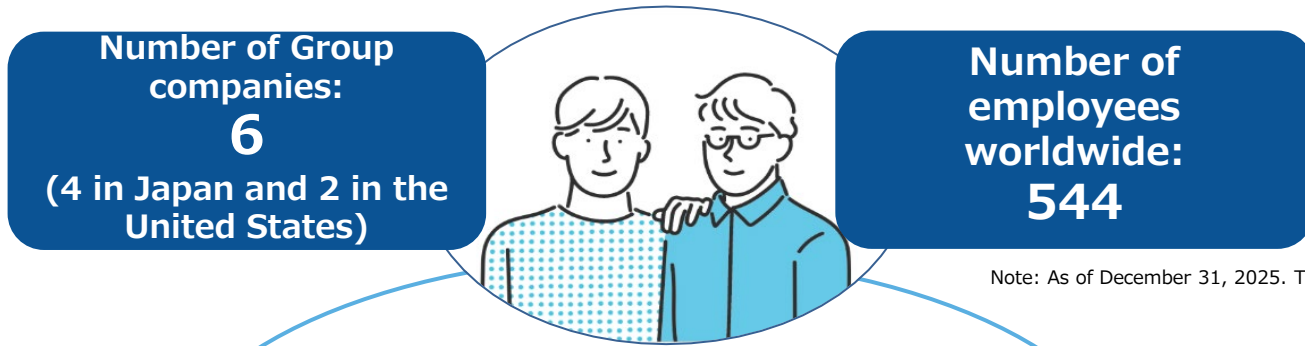
"Make the impossible possible for the people of the world"

The SIOS Group utilizes open-source software (OSS)* and AI solutions to facilitate corporate clients' IT-driven business transformation.

Since its founding in 1997, the SIOS Group has been at the forefront of the development and provision of OSS products for commercial applications. Today, we develop and market a diverse portfolio of software products that leverage cutting-edge cloud and AI technologies, alongside sophisticated system integration* services. Our offerings are designed to support corporate clients in their digital transformation (DX) initiatives.

Note: See the Glossary on page 43 for descriptions of terms with an asterisk.

Three Key Driving Forces behind Our Mission SIOS



Note: As of December 31, 2025. Temporary employees included.

People



Percentage of engineers among total employees
61%

Technology



Culture

SIOS Values*
Creativity, Passion,
Commitment,
Integrity, Teamwork

Note: Applicable to SIOS Technology, Inc. in April 2026.

The hallmarks of OSS, including **transparency, flexibility, and innovation**, are integral to our corporate culture and provide us with a competitive advantage.

Open-source software (OSS): Software with **absolute transparency**, developed and enhanced **through the collaborative efforts of engineers worldwide**

Ongoing open communication with an external tech community through SIOS Tech Lab

Flat organizational structure with no departmental boundaries

Public recognition and endorsement

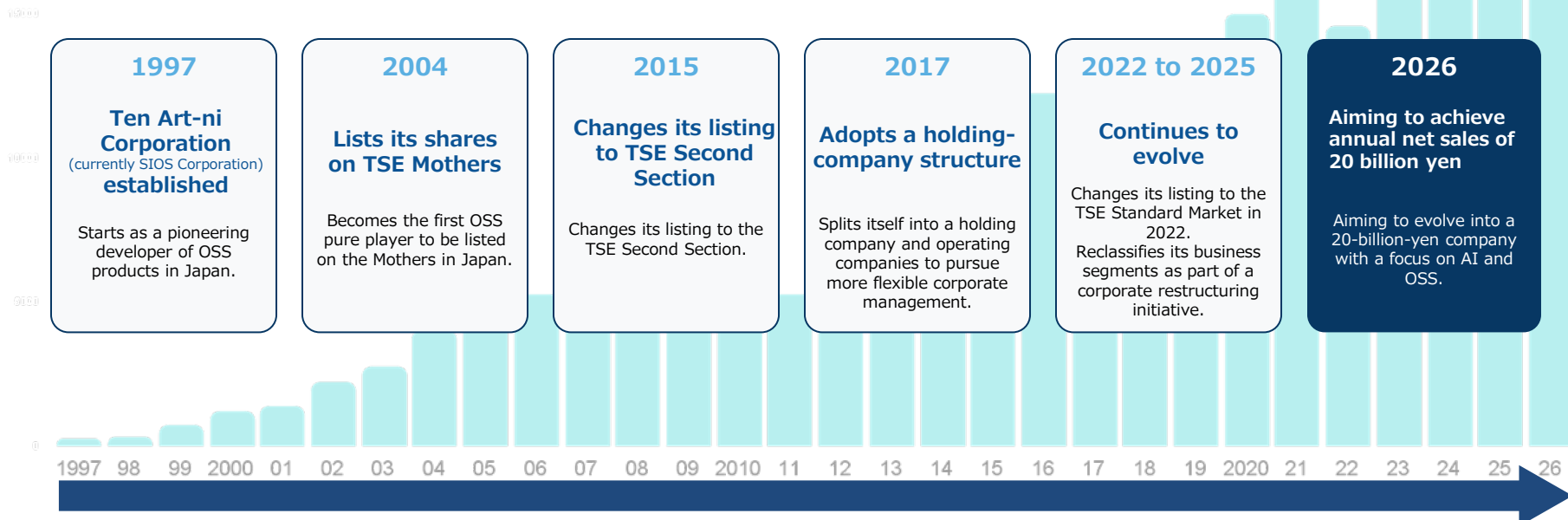


SIOS certified for six consecutive years.



History of Our Corporate Evolution

Over the past three decades, the SIOS Group has evolved from a developer of OSS products for commercial applications into a leading provider of advanced technology solutions that support corporate clients' DX initiatives.



The SIOS Group utilizes advanced OSS, cloud, and AI technologies to support corporate clients' DX initiatives.

We have three core business segments built around OSS and other advanced technologies to provide corporate clients with cutting-edge solutions.

Products & Services

Develop, sell, and support in-house software products

- LifeKeeper disaster-recovery protection software
- Document management applications
- The Gluegent series (business productivity tools)

Consulting & Integration

Plan, develop, and operate enterprise information systems for corporate clients

- System integration for the financial sector
- Educational support
- API solutions
- OSS application support
- AI implementation support

Software Sales & Solution

Sell and provide technical support for third-party software products

- Red Hat, Inc.
- Elastic N.V.

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Consolidated Financial Results for Q1 FY2026

We achieved a YoY increase in all these financial line items, including triple-digit percentage growth in operating profit and below.

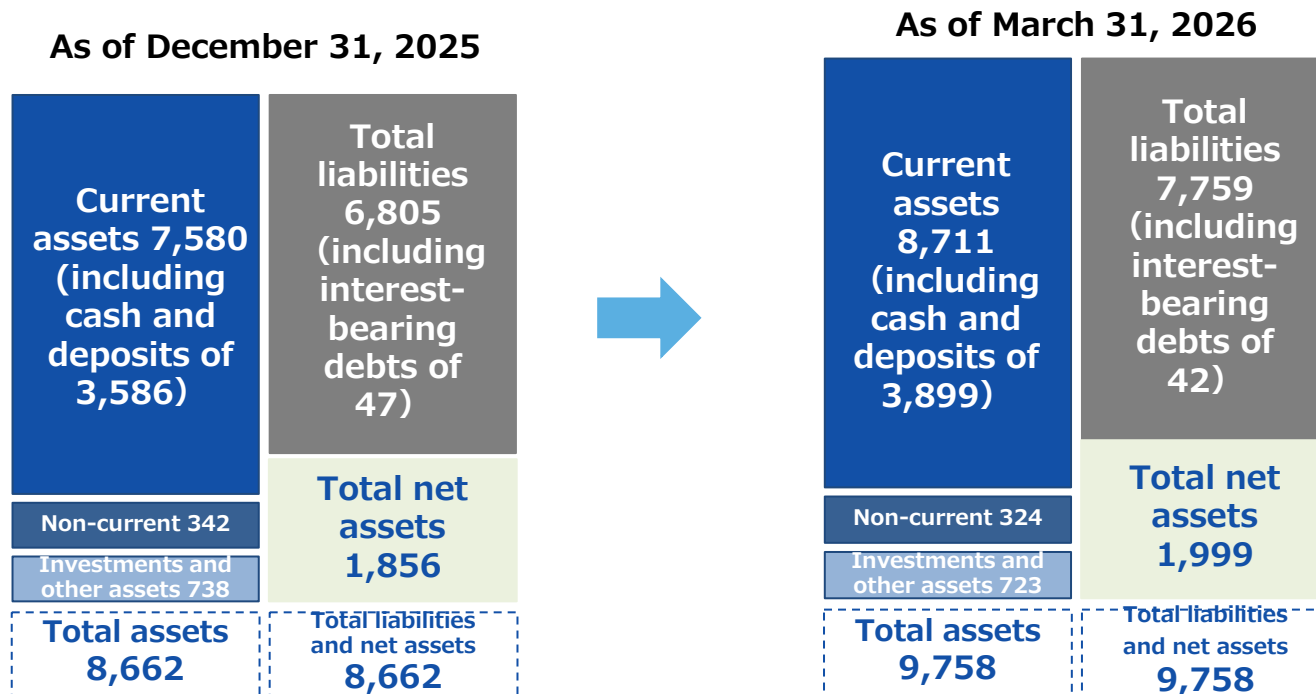
(In millions of yen)	Results for Q1 FY2025	Results for Q1 FY2026	Change	%Change
Net Sales	4,992	5,895	+902	+18.1%
Gross profit	1,250	1,399	+148	+11.9%
Operating income	68	177	+108	+159.4%
Ordinary income	73	229	+155	+210.2%
Profit attributable to owners of parent	38	133	+94	+242.2%
EBITDA	76	198	+121	+159.6%
ROIC (annualized)	11.2%	23.5%	—	—

*EBITDA: Operating profit + Depreciation + Amortization of goodwill

*ROIC: Operating profit after tax / (Shareholders' equity + Interest-bearing debts)

Total net assets were up from the previous year-end, primarily due to an increase in retained earnings.

(In millions of yen)



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Business Results by Segment



We achieved a YoY increase in both net sales and profit in all segments.

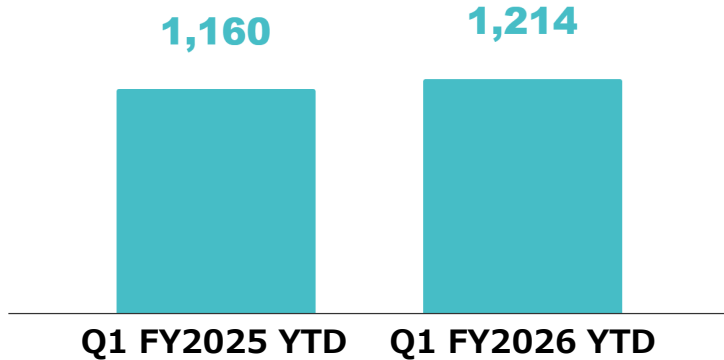
(In millions of yen)

		Results for the 3 Months Ended March 30, 2025	Results for the 3 Months Ended March 30, 2026	%Change
Products & Services	Net Sales	1,160	1,214	+4.6%
	Operating income	125	162	+29.8%
Consulting & Integration	Net Sales	874	876	+0.3%
	Operating income	99	157	+58.6%
Software Sales & Solution	Net Sales	2,960	3,807	+28.6%
	Operating income	36	76	+108.2%
Adjustments, including corporate expenses*	Net Sales	-2	-3	—
	Operating income	-192	-218	—
Total	Net Sales	4,992	5,895	+18.1%
	Operating income	68	177	+159.4%

*Expenses associated with the Company's back-office departments, not attributable to reportable segments

(In millions of yen)

Net sales

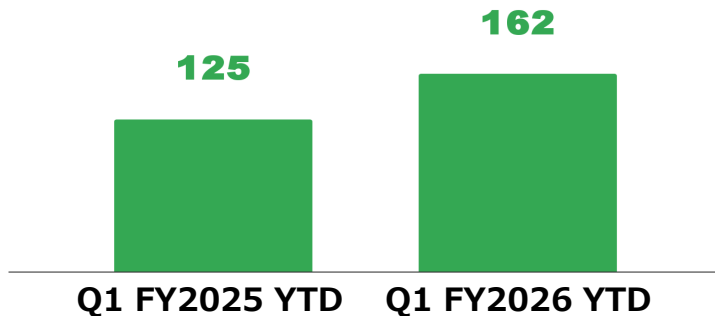


Segment income

Up 29.8% YoY

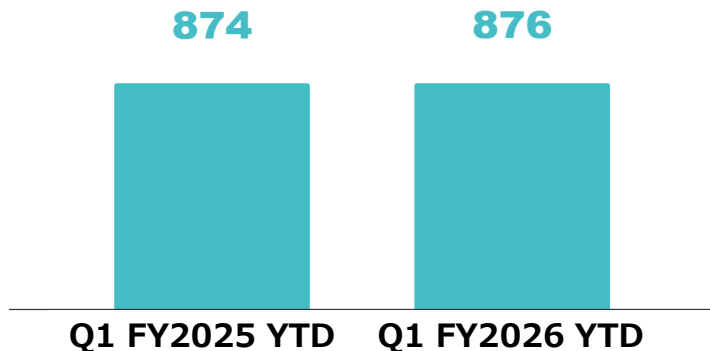
The Group achieved a YoY increase in both net sales and profit in this segment. This was attributed to robust sales of LifeKeeper, which is one of our core products in this segment, and the Gluegent series.

Segment income

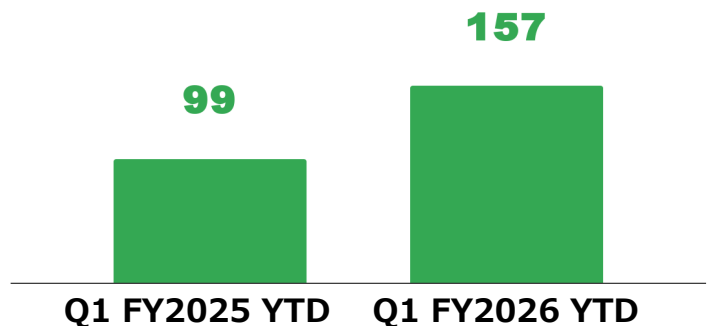


(In millions of yen)

Net sales



Segment income

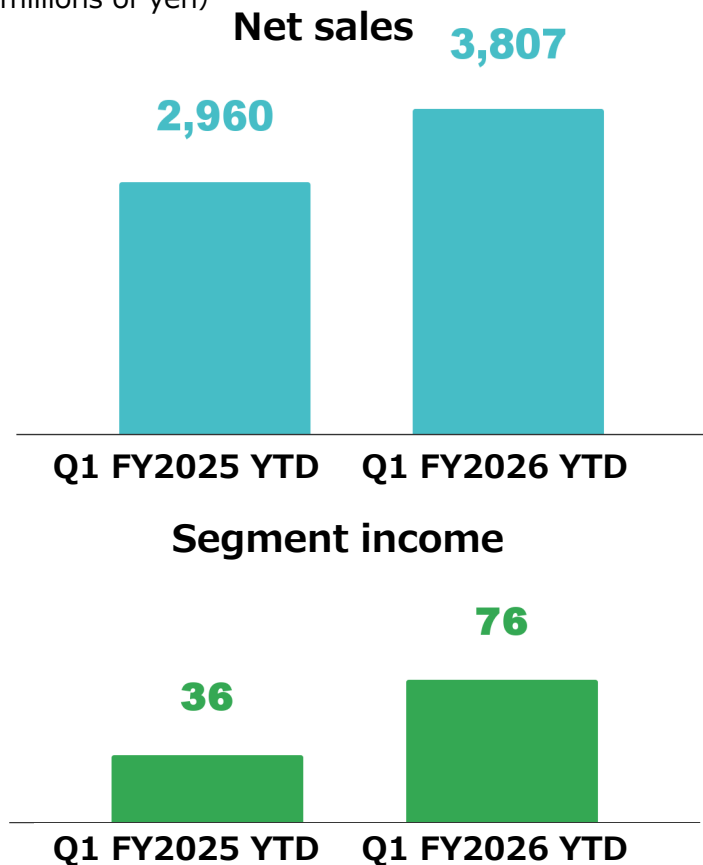


Segment income

Up 58.6% YoY

The Group achieved a YoY increase in both net sales and profit in this segment. This was attributed to continually robust project orders, which reflected aggressive IT investments by corporate clients, and improved profitability of API solutions services.

(In millions of yen)



Segment income
Up 108.2% YoY

The Group achieved a YoY increase in both net sales and profit in this segment. This was attributed to an increase in revenue from service products based on solutions provided by Elastic N.V.

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Achieve our Mission of
"Making the impossible possible for the people of the world"

Our two-pillar strategy for enhancing the Group's long-term enterprise value and sustaining its business growth:

**Business
model**

Continue to invest in expanding our recurring-revenue business

Technology

Use AI solutions and open-source software to become more competitive in the information service sector

Continue to invest in expanding our recurring-revenue business



Business model

(aiming to achieve more than 4 billion yen in annual recurring revenue in the Products & Services segment in FY2026)

Offer subscription options for more products

Offer subscription options that complement licensing options for a wider variety of our products to expand the **basis for bolstering the recurring-revenue business**

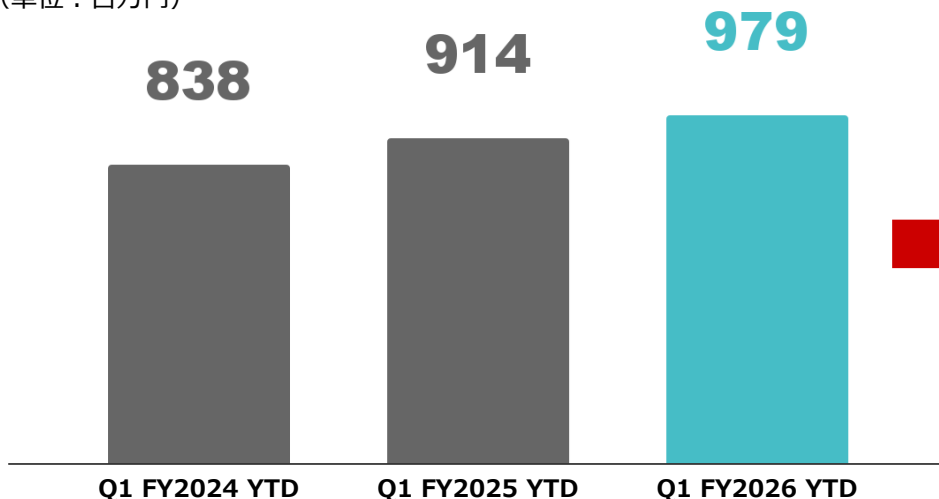
Increase subscribers to expand the recurring-revenue business

Focus on **attracting more first-time subscribers** and **offering value-added products** to existing subscribers to increase the average revenue per account and expand our recurring-revenue business

The percentage of recurring revenue* to segment sales has remained high.

*Recurring revenue: Predictable income a business receives from ongoing subscriptions or maintenance and support contracts

(単位：百万円)



Products & Services segment

① Percentage of recurring revenue to segment sales: **80.6%**

② Percentage to annual guidance: **24.2%**
(Annual guidance: 4,050 million yen)

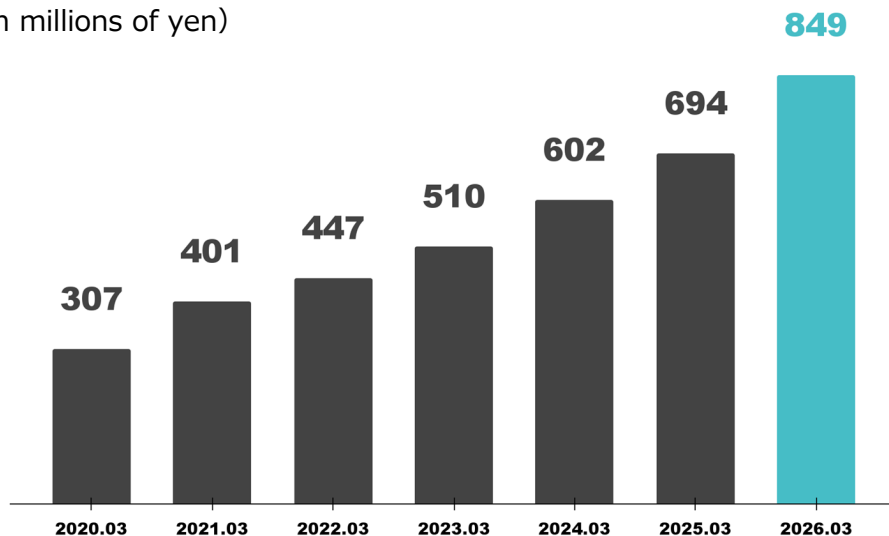
Note 1: Results presented here for comparative purposes were reported on the basis of the reclassified reportable segments, which became effective in Q1 FY2026.

Note 2: Revenue from the management support systems business for financial institutions, which was divested of during FY2024, excluded.

ARR of the Gluegent series continued to grow, achieving a 22.4% YoY increase in Q1 FY2026.

[Combined ARR of Gluegent Flow and Gluegent Gate]

(In millions of yen)



Combined ARR for
Up 22.4% YoY

 Gluegent Flow  Gluegent Gate

Up **49.3%** YoY

Up **7.9%** YoY

1. ARR: Annual Recurring Revenue, obtained by multiplying MRR (monthly recurring revenue, which is a predictable revenue that a business counts on receiving every month from subscriptions) by 12

Use AI solutions and open-source software to become more competitive



Technology

Leverage generative AI solutions and AI agents to become more competitive

Products & Services

Continue to incorporate AI capabilities into a wider range of our in-house products

Consulting & Integration

Assist corporate clients in implementing and operating AI solutions

All segments

Use AI solutions to expedite our product and service development, thereby reducing the development time and effort

We leverage our technical expertise and insights gained from the commercial applications of OSS to assist corporate clients in optimizing the use of AI solutions in their business environments.

Assisting in implementing an AI chatbot connected to a client's internal knowledge base

- Integrate a client's internal knowledge base with generative AI's pre-trained knowledge to generate responses of commercial-grade accuracy
- Project delivery in two weeks at the shortest



Our expertise lies in assisting corporate clients in projects to implement AI solutions that enhance their operational productivity.

Client

A leading system integrator

Project: Converting the tacit knowledge possessed by experienced project members into explicit knowledge to facilitate the seamless transition of projects between members

AI promptly generates optimal solutions by leveraging an extensive repository of rule books and design documents, facilitating the seamless onboarding of new members. The significantly shorter learning period of new members enables a more efficient transition between members.

Client

A mobility service provider

Project: Integration of the sales knowledge base with AI technology

AI examines the archived proposal documents and promptly generates space management configurations tailored to the characteristics of facilities and the nature of the business conducted in them. The expedited generation of optimal proposals enhances the deal closure rate and client satisfaction.

In March 2026, we established a strategic partnership with SingleStore, a leading database management specialist, to enhance our capabilities to provide corporate clients with AI implementation support services.

API and AI ecosystem design solutions

Service Control					設計技術
APIマネジメント		サービスメッシュ	iPaaS	データ連携統合プラットフォーム	
 	 	 		REST・gRPC・graphql, etc	
Data Management		DevSecOps		Monetization	
NoSQL型分散データベース	リアルタイムデータ処理基盤	API認証認可	オブザーバビリティ	リアルタイム分析	決済プラットフォーム
 	 <div style="border: 2px solid blue; padding: 5px; display: inline-block;"> </div>	 シークレット管理 	 コンテナ管理 	 ソフトウェアサプライチェーン 	 マイクロサービス・アーキテクチャ
分散クエリエンジン		脆弱性対策	Ops自動化	CI/CD	DX・モダナイゼーション
		 <small>※API Security</small>			

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Consolidated Business Forecast for FY2026 SIOS

We are on track to achieve the initial annual financial guidance for FY2026.

(In millions of yen)	FY2026 guidance	Results for the 3 Months Ended March 30, 2026	Progress rate
Net sales	20,000	5,895	29.5%
Operating profit	450	177	39.4%
Ordinary profit	510	229	44.9%
Profit attributable to owners of parent	370	133	36.0%
EBITDA	540	198	36.7%
ROIC	13.4%	23.5%	—

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We anticipate a dividend rate of 5 yen for FY2026 and a consolidated dividend payout ratio of 30% or more for FY2027 and FY2028.

	FY2026	FY2027	FY2028
Dividend rate	5 yen	Consolidated dividend payout ratio of 30% or more	

SIOS Corporation has in place a shareholder benefits program as a token of appreciation toward our shareholders and to attract more shareholders. This program incentivizes sustained investment in our stock over an extended period.

Record date	Eligibility: minimum number of shares held	Benefits
December 31 of every year	200	Food product valued at 2,000 yen, chosen from a gift catalog

For more information about our shareholder benefits program, visit: <https://www.sios.com/ja/ir/individual/benefit/>

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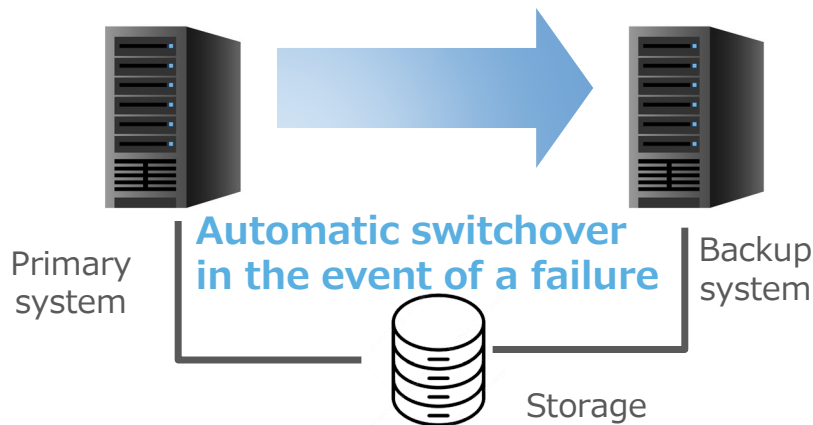
The Scope of Products and Services Offered by the SIOS Group

Our Core Products Offered in the Products & Services Segment^①

LifeKeeper disaster-recovery protection software

Ensure uninterrupted operations of critical information systems

24/7/365 monitoring



- LifeKeeper continuously monitors a client's system operations and automatically switches a primary system* to a backup system* in the event of a failure, thereby minimizing downtime.
- This software ensures uninterrupted operations of critical information systems employed in the government, telecommunications, and financial sectors.

Our Core Products Offered in the Products & Services Segment②

Document management applications

Minimize the time required for scanning office documents and facilitate efficient document management



- Our document scanning applications designed for MFPs streamline the conversion of paper documents into digital formats.
- Archived data of scanned documents enhances efficiency in document search, thereby minimizing the necessity and expense of storing physical documents.

Our Core Products Offered in the Products & Services Segment③

Gluegent Flow cloud-based workflow solution

Streamline the process of submitting, reviewing, and approving project requests



The advertisement for Gluegent Flow features a blue and orange logo at the top left. Below it, the text '紙の稟議をクラウド化' (Digitization of paper proposals) is displayed in blue, with a sub-headline '申請・承認を効率化する 使いやすいワークフロー' (Streamline application and approval with an easy-to-use workflow). A central image shows a laptop and a smartphone displaying the software interface. A yellow callout box with the word 'New' and '付箋機能' (Sticky note function) is positioned over the laptop. A banner at the top right of the ad area says '交通広告掲載中! 特設ページオープン!' (Currently on transit advertising! Special page open!). At the bottom left, there are four award logos: NAI, ISO 9001:2015, ASPIC 2024, and SIOS Good Service Award 2023.

- This workflow application facilitates cloud-based, paperless submission, review, and approval of project requests, thereby significantly reducing the time required for review and approval.
- Submission and approval of project requests can be conveniently managed on smartphones and office computers. The integrated AI summary and search functions enhance operational efficiency

Our Core Products Offered in the Products & Services Segment④

Gluegent Gate ID management system

Integrated ID management and security software tailored for teleworking and cloud environments



- Gluegent Gates facilitates seamless access to multiple internal systems through a single sign-on process, thereby eliminating the inconvenience of managing multiple passwords.
- This software controls system access, ensuring that only authorized individuals can access the system at designated times and locations. Furthermore, it employs stringent multi-factor authentication to verify user IDs and prevent unauthorized access, thereby safeguarding against identity theft.

Scope of services offered

System integration for the financial sector



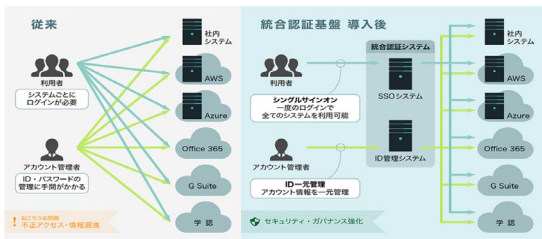
Financial & Unique SI Service Line
ファイナンシャル&ユニークサービスライン

上場企業、金融機関に選ばれ続ける
革新的なシステムインテグレータ

20年間、上場企業や大手金融機関を中心にシステムを構築し続けてきた私たちには、お客様の高度な信頼に応える堅実な提案力と柔軟的な技術があります。

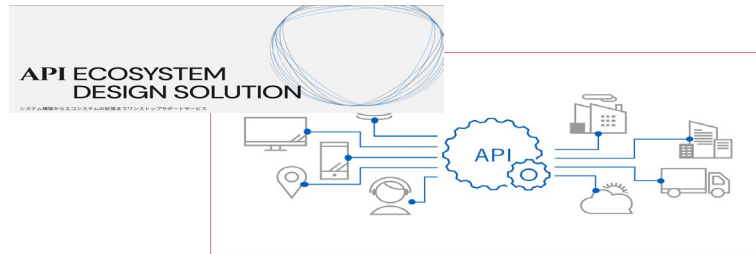
We have a solid track record of more than 20 years at offering system integration* services to publicly traded companies and leading financial institutions.

Educational support



We have implemented user-authentication solutions in more than 100 universities and colleges around the nation.

API solutions



We provide end-to-end assistance in API* projects.

Implementation support for generative AI solutions

SIOS NEXT TECH SOLUTIONS

We provide enterprise-level support for generative AI implementation.

Our key partners

Red Hat, Inc.



We have more than 20 years of partnership with Red Hat, Inc., one of the largest open-source software vendors in the world, to assist Japanese corporate clients in developing and operating enterprise information systems.

Elasticsearch K.K.



SIOS is Elasticsearch's first distributor in Japan. Our primary objective is to facilitate the widespread adoption of the company's search and analytics solutions among Japanese corporate clients.

Glossary

Glossary

Page	Term	Description
7	Open-source software (OSS)	Software whose source code is made available to anybody for free and can be used, modified, and redistributed
4	System integration	An end-to-end service encompassing the planning, development, implementation, and operation of an information system
8	SIOS Values	A set of core values and beliefs that form the foundation of the SIOS Group
18	API	Application programming interface. A set of protocols that enables different software programs and applications to share information and functions.
25	AI agent	AI technology that enables the autonomous execution of a sequence of interconnected tasks on behalf of a user
25	Generative AI	An autonomous AI technology capable of generating text, images, and codes based on a large language model
26	RAG	Retrieval-augmented generation. An architecture for optimizing the performance of an AI model by connecting it with an enterprise-specific knowledge base
36	Primary and backup systems	Primary system: The main enterprise system that provides ongoing services in normal conditions Backup system: The system that takes over the primary system in the event of the latter's failure

SIOS is Innovative Open Solutions

SIOS Corporation started as a system integrator that provided solutions based on Linux and other varieties of open source software. Today, the company serves as a holding company of the SIOS Group, which includes technology firms specializing in software products and SaaS solutions.

Under the mission of making the impossible possible for the people of the world, the SIOS Group is committed to pursuing innovative solutions that resolve issues affecting people and contributing to a better society.

Visit <https://www.sios.com/en> to learn more about us.

Headquarters

SIOS Building, 2-12-3 Minami Azabu Minato-ku, Tokyo, Japan

Capital

1,481 million yen

Established

May 23, 1997

Stock listed on

TSE Standard Market (stock code: 3744)

No. of employees

493 on a consolidated basis (as of December 31, 2025)

Main consolidated subsidiaries

Japan:
SIOS Technology, Inc.
Sandy Blue, Inc.

U.S.A.:
SIOS Technology Corp.

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For inquiries about this document

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(**+81-3-6401-5111** from outside Japan)

